## Revenues

operating costs and expenses
Cost of goods sold
Selling, general and administrative expenses
Bad debt expense
Depreciation and amortization
Loss on leases and asset impairments (1)
Total operating costs and expenses
Operating income (loss)
Other income (expense) (2)
Interest expense, net
Earnings (loss) from continuing operations before income taxes
Provision (benefit) for income taxes
Earnings (loss) from continuing operations
Earnings (loss) from discontinued operations, net of tax (3)
Net income (loss)

Basic and diluted earnings (loss) per Share of Class A and Common Stock: (4) Basic:

Earnings (loss) from continuing operations
Earnings (loss) from discontinued operations, net of tax Net income (loss)

Diluted:
Earnings (loss) from continuing operations
Earnings (loss) from discontinued operations, net of tax
Net income (loss)
Basic weighted average shares outstanding
Diluted weighted average shares outstanding

SCHOLASTIC CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

## (Amounts in millions except per share data)

| THREE MONTHS ENDED |  | NINE MONTHS ENDED |  |
| :---: | :---: | :---: | :---: |
| 02/29/12 | 02/28/11 | 02/29/12 | 02/28/11 |
| \$467.0 | \$384.3 | \$1,470.3 | \$1,342.6 |
| 219.6 | 193.8 | 665.7 | 632.3 |
| 227.8 | 199.3 | 636.7 | 601.5 |
| 3.1 | 6.7 | 7.8 | 12.6 |
| 16.0 | 14.5 | 46.6 | 43.4 |
| 0.8 | - | 7.0 | - |
| 467.3 | 414.3 | 1,363.8 | 1,289.8 |
| (0.3) | (30.0) | 106.5 | 52.8 |
| - | - | - | (0.4) |
| 3.9 | 3.9 | 11.7 | 11.7 |
| (4.2) | (33.9) | 94.8 | 40.7 |
| (1.4) | (9.9) | 39.4 | 21.5 |
| (2.8) | (24.0) | 55.4 | 19.2 |
| (0.4) | (1.1) | (2.9) | (4.6) |
| (\$3.2) | (\$25.1) | \$52.5 | \$14.6 |
| (0.09) | (0.77) | 1.77 | 0.56 |
| (0.01) | (0.04) | (0.09) | (0.13) |
| (0.10) | (0.81) | 1.68 | 0.43 |
| (0.09) | (0.77) | 1.74 | 0.55 |
| (0.01) | (0.04) | (0.09) | (0.13) |
| (0.10) | (0.81) | 1.65 | 0.42 |
| 31.1 | 30.9 | 31.1 | 33.8 |
| 31.1 | 30.9 | 31.6 | 34.3 |

(1) During the quarter ended February 29, 2012, the company recorded certain asset impairments, primarily in the children's Book Publishing and Distribution segment, of $\$ 0.8$. For the three and nine months ended February 29, 2012, the company recognized a non-cash loss on sublease arrangements resulting from cost reduction initiatives of $\$ 6.2$.
(2) Other expense of $\$ 0.4$ for the nine months ended February 28,2011 is for acquisition costs related to a business combination in the second quarter.
(3) The company has closed or sold several operations during fiscal 2009, fiscal 2010 and the first quarter of fiscal 2012, and presently holds for sale one facility. In the current fiscal year, the company ceased operation in its direct-to-home catalog business specializing in toys. All of these businesses are classified as discontinued operations in the company's financial statements.
(4) Earnings (loss) per share are calculated on non-rounded net income (loss) and shares outstanding. Recalculating earnings per share based on numbers rounded to millions may not yield the results as presented.


## SCHOLASTI C CORPORATI ON <br> SUPPLEMENTAL I NFORMATI ON <br> ( UNAUDI TED) <br> (Amounts in militions)

## SELECTED bALANCE SHEET ITEME

Continuing Operations
Cash and cash equi val ents
Accounts recei vable, net
I nventori es, net
Accounts payable
Accrued royalties
Li nes of credit, short-termdebt and current portion of long-termdebt Long-term debt, excluding current portion
Total debt
Total capital lease obligations
Net debt (1)
Di scontinued Operations
Total assets of discontinued operations
Total liabilities of discontinued operations

| $02 / 29 / 12$ | $02 / 28 / 11$ |
| ---: | ---: |
| $\$ 111.8$ |  |
| 271.5 | $\$ 90.7$ |
| 397.2 | 193.6 |
| 160.1 | 374.5 |
| 84.4 | 162.6 |
| 12.6 | 62.2 |
| 152.7 | 49.5 |
| 165.3 | 170.6 |
| 57.2 | 220.1 |
| 53.5 | 55.2 |
|  | 129.4 |
| 9.3 |  |
| 1.2 | 10.8 |
| 792.4 | 1.0 |
|  | 701.5 |

## SELECTED CASH FLOWITEME

Net cash provided by (used in) operating activities Less: Additions to property, plant and equi prent Pre- publication and production costs

Free cash flow (use) (2) (3)

Net debt is defined by the Company as ines of credit and short-termdebt plus long-termdebt, net of cash and cash equivalents. The Company utilizes this non- GAAP financial measure, and believes it is useful to investors, as an indicator of the company's effective leverage and financing needs.
(2) Free cash flowis defined by the Company as net cash provided by or used in operating activities (which includes royalty advances), reduced by spendi equi prent and pre-publication and production costs. The Company believes that this non- GAAP financial measure is useful to investors as an indicator of cash flow available for debt repayment and other investing activities, such as acquisitions. The company utilizes free cash flow as a further indicator of operating performace and for planni ng investing activities.
(3) Free cash flowincludes discontinued operations for the three and ni ne months ended February 29, 2012 and for the three and ni ne months ended Febr uary 28 , 2011

